

# PURCHASING MANAGERS' INDEX - PMI

Third quarter of 2024

November, 2024

The Bank of Mongolia

This index is regularly published on a quarterly basis, adhering to internationally recognized methodologies, for the use of policymakers, business owners, and the public.

### 1. Purchasing Managers' Index

#### **PMI Composite Index:**

As of the third quarter of 2024, Mongolia's Purchasing Managers' Index (PMI) registered 61 percent, marking the highest level since the survey's inception and reflecting a 3.6 percentage points increase from the previous quarter. This growth was driven by all components of the index, except for suppliers' delivery times (Figures 1-2).

### **PMI Composite Index Components:**

The composite indices indicate continued expansion in the production index, raw material inventory, new orders, and the employment index. Conversely, the suppliers' delivery times index has been declining, reflecting delays in the supply chain (Figure 2).

#### **Sector PMI Index:**

In the reporting quarter, the sectoral breakdown shows that the services, manufacturing, and retail sectors recorded expansion, whereas construction sector continued contract. Compared to the previous manufacturing quarter. the increased by 5.3 percentage points, services PMI rose percentage points. In contrast, the retail PMI declined by 4.0 percentage points and construction PMI declined by 2.4 percentage points (Figure 3).



Figure 2. PMI Composite Index, by components

2022

2023

2024

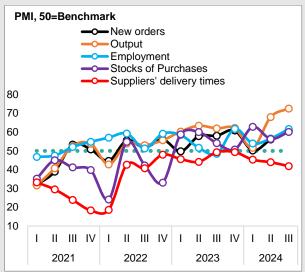
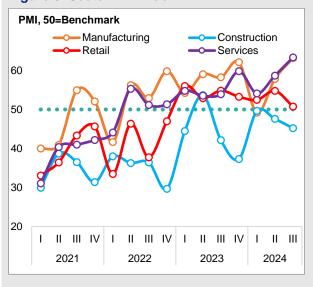


Figure 3. Sector PMI Index

2021



#### 2. Sector PMI

### **Manufacturing sector:**

In the reporting quarter, the overall indicators for the manufacturing sector demonstrated continued expansion across most components, with the exception of the suppliers' delivery times index. which declined. Compared to the previous quarter, the employment index increased by 10.2 percentage points, new orders by 9.9 points. percentage purchases by 6.1 percentage points, and output by 3.9 percentage points. In contrast, suppliers' delivery times index decreased by 8.6 percentage points (Figure 4).

#### **Construction sector:**

the reporting the quarter, construction sector experienced notable declines in the indices for employment, stocks of purchases, and new orders. While the output index increased by 11.4 percentage points and suppliers' delivery times index bv 1.2 percentage points compared to the previous quarter, the employment index fell sharply by 14.8 percentage points, stocks decreased 10.4 purchases by percentage points, and the new orders index declined by 4.7 percentage points (Figure 5).

#### Retail sector:

In the third quarter of 2024, the retail sector showed mixed performance, with expansion in the indices for sales and new orders, while other indicators registered contraction. Compared to the previous quarter, the new orders index increased by 2.0 percentage points; however, the sales index decreased significantly by 11.3 percentage points, employment by 6.4 percentage points, suppliers' delivery times by 3.0 percentage points, and

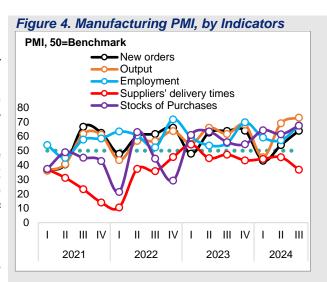


Figure 5. Construction PMI, by Indicators

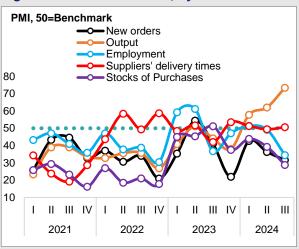
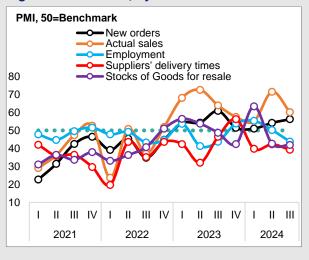


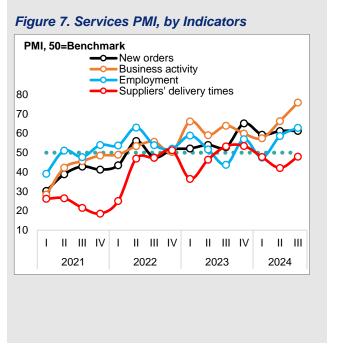
Figure 6. Retail PMI, by Indicators



stocks of goods for resale by 0.6 percentage points (Figure 6).

#### **Services sector:**

The services sector demonstrated relative stability in the third quarter of 2024, driven by continuous growth in sales income (business activity), new orders, and employment. business activity indicator showed a significant improvement, increasing by 9.6 percentage points compared to the previous quarter. Additionally, the suppliers' delivery time indicator increased by 5.8 percentage points, employment by 4.2 percentage points, and new orders by 0.1 percentage points (Figure 7).



### 3. Appendix

#### **General Information**

For the survey, approximately 340 active enterprises were selected from the manufacturing, construction, retail (wholesale and retail), and services sectors, ensuring the representation of a diverse range of firms. These enterprises were categorized by size as **small** (up to 49 employees), **medium** (50-199 employees), and **large** (200 or more employees). Within each category, enterprises with the highest annual sales revenue were prioritized for inclusion in the sample.

The survey, conducted in November 2024, included 344 enterprises: 113 from the manufacturing sector, 61 from the construction sector, 67 from the retail sector, and 103 from the services sector. By workforce size, 255 enterprises (74%) were classified as small, 68 (20%) as medium-sized, and 21 (6%) as large (Table 1).

Table 1. Number of Enterprises Selected in the Survey, by Sector and Workforce size<sup>1</sup>

ector	Sector of economic activities	Number of enterprises 2024.III*	Small	Medium	Large	Total	Percent age
	Mining and quarrying	1,196	5	1	4	10	3%
Manufacturing	Manufacturing	7,214	66	18	8	92	27%
(113)	Electricity, gas, steam and air conditioning	292	6	2		8	2%
	Water supply	234	2	1		3	1%
uction	Construction	8,473	49	10	2	61	18%
tail	Wholesale and retail trade	40,351	54	9	4	67	19%
	Transportation and storage	3,857	6	6	1	13	4%
	Accomodation and food service activities	2,995	2	7		9	3%
	Information and communication	2,950	5	2	1	8	2%
	Financial and insurance activities	2,088	8	5	1	14	4%
Services	Real estate activities	1,271	3	1		4	1%
(103)	Professional, scientific and technical activities	6,600	12	2		14	4%
	Education services	3,821	7	1		8	2%
	Health and social work	2,832	6	1		7	2%
	Arts, entertainment and recreation	1,102	4			4	1%
	Other service activities	8,237	20	2		22	6%
	Total			68	21	344	100%

Source: National Statistics Office of Mongolia

<sup>&</sup>lt;sup>1</sup> Number of enterprises operating actively as of the third quarter of 2024

# Manufacturing PMI, in percent

Indicators	2023.I	2023.II	2023.III	2023.IV	2024.1	2024.II	2024.III		
Manufacturing	54.2	59.0	58.2	62.1	49.2	57.9	63.2		
New orders	47.9	62.6	63.7	64.0	43.1	53.9	63.9		
Output	55.0	65.9	61.6	68.1	45.5	69.1	73.0		
Employment	59.3	53.6	55.2	69.7	59.1	57.2	67.5		
Suppliers' Delivery Times	54.2	44.8	47.3	43.3	44.3	45.5	36.8		
Stocks of Purchases	61.0	63.4	56.0	54.5	64.2	61.4	67.4		
				Small					
New orders	41.1	52.1	44.7	43.7	48.8	44.0	49.4		
Output	42.1	49.3	50.0	44.1	47.6	42.2	51.3		
Employment	41.4	39.7	41.1	42.3	47.6	41.2	51.9		
Suppliers' Delivery Times	52.6	58.8	50.6	50.0	53.1	41.7	39.3		
Stocks of Purchases	42.0	43.1	51.3	46.7	48.0	48.0	57.9		
Backlogs of Work	51.3	54.4	51.7	48.1	48.5	48.9	54.6		
Stock of Goods	43.9	50.0	54.7	46.7	50.7	47.0	54.7		
Prices of outputs	72.2	69.1	68.8	64.9	60.2	62.7	71.4		
Quantity of Purchases	39.9	46.7	46.7	49.4	43.5	39.0	52.6		
Prices of inputs	85.8	84.5	79.6	80.4	72.9	76.0	86.2		
Business outlook	57.1	51.5	51.7	50.6	43.5	52.1	54.1		
	Medium								
New orders	51.0	53.4	58.6	63.6	60.0	48.0	42.9		
Output	53.9	62.1	56.7	71.2	58.1	60.4	55.0		
Employment	52.9	43.1	41.1	60.0	58.5	54.0	40.9		
Suppliers' Delivery Times	43.9	43.1	46.6	46.9	46.4	36.0	47.5		
Stocks of Purchases	50.0	59.1	53.7	54.5	55.3	46.0	38.1		
Backlogs of Work	46.7	62.1	64.3	63.6	55.3	60.4	65.0		
Stock of Goods	55.1	52.3	51.9	51.6	59.2	58.0	54.8		
Prices of outputs	79.4	71.7	63.3	69.7	68.3	66.0	54.8		
Quantity of Purchases	50.0	47.8	64.8	56.1	51.2	50.0	50.0		
Prices of inputs	93.0	86.7	77.6	87.1	79.1	76.0	78.6		
Business outlook	63.0	52.2	63.8	51.5	51.2	56.3	60.5		
				Large					
New orders	47.9	64.7	65.8	65.4	40.0	55.6	68.2		
Output	56.0	67.6	63.2	69.2	43.3	72.2	77.3		
Employment	61.5	56.3	58.3	73.1	60.0	58.8	72.7		
Suppliers' Delivery Times	56.0	44.1	47.2	42.3	43.3	47.2	35.0		
Stocks of Purchases	64.0	65.4	56.7	55.0	66.7	64.7	72.7		
Backlogs of Work	52.2	64.7	61.1	61.5	46.4	62.5	54.5		
Stock of Goods	65.4	61.5	66.7	55.0	56.7	67.6	54.5		
Prices of outputs	80.0	61.8	69.4	69.2	66.7	58.3	54.2		
Quantity of Purchases	53.8	53.6	73.3	60.0	40.0	66.7	75.0		
Prices of inputs	86.5	82.4	89.5	80.8	80.0	82.4	63.6		
Business outlook	53.8	53.1	50.0	88.5	40.0	61.1	66.7		

# **Construction PMI, in percent**

Indicators	2023.I	2023.II	2023.III	2023.IV	2024.1	2024.II	2024.III		
Construction	44.5	53.7	42.1	37.3	49.6	47.6	45.2		
New orders	35.4	54.4	41.1	21.9	42.7	36.3	31.6		
Output	40.8	51.2	44.2	38.1	57.8	62.0	73.4		
Employment	59.3	61.2	36.8	47.1	51.4	49.2	34.4		
Suppliers' Delivery Times	48.4	51.7	42.0	53.5	51.3	49.4	50.7		
Stocks of Purchases	45.0	45.4	51.2	37.5	43.9	39.2	28.9		
				Small					
New orders	39.3	40.9	34.2	35.9	40.1	48.1	45.8		
Output	47.5	43.4	34.4	44.9	48.2	57.1	52.0		
Employment	41.1	34.8	25.0	46.8	45.1	39.7	43.8		
Suppliers's Delivery Times	54.5	52.8	48.0	56.8	52.1	44.0	45.6		
Stocks of Purchases	38.6	35.4	50.7	39.1	40.8	46.4	38.0		
Quantity of Purchases	42.2	38.6	39.2	44.9	44.9	48.1	51.1		
Input prices	89.8	88.1	89.4	85.6	82.9	79.6	77.7		
Housing activity	33.3	43.1	31.5	39.0	50.7	52.2	51.1		
Commercial Activity	67.8	37.7	35.2	41.1	38.4	42.0	45.7		
Civil Engineering Activity	41.2	40.8	47.4	39.9	46.0	57.7	51.0		
Sub-contractor Use	47.1	46.9	46.0	50.9	42.3	50.0	45.7		
Business outlook	53.3	56.4	59.9	53.8	49.3	39.7	45.7		
	Medium								
New orders	42.9	56.3	29.2	27.8	30.0	30.8	31.3		
Output	50.0	44.0	41.7	48.2	52.3	57.1	38.9		
Employment	62.0	48.1	34.0	41.4	50.0	57.1	45.0		
Suppliers's Delivery Times	54.0	54.0	54.3	57.7	42.9	53.6	57.1		
Stocks of Purchases	56.0	45.8	54.3	30.8	34.2	26.9	27.8		
Quantity of Purchases	52.0	43.8	45.7	51.9	41.3	58.3	44.4		
Input prices	92.0	90.4	88.6	91.1	86.4	75.0	100.0		
Housing activity	35.3	41.7	35.7	30.0	32.4	57.1	30.0		
Commercial Activity	73.1	36.7	44.4	37.5	36.8	42.3	40.0		
Civil Engineering Activity	58.8	41.7	39.6	39.7	44.4	50.0	40.0		
Sub-contractor Use	50.0	30.8	37.5	56.8	50.0	57.1	55.6		
Business outlook	53.8	54.0	43.5	<i>4</i> 8.1	52.5	45.8	56.3		
				Large					
New orders	30.0	60.0	50.0	12.5	50.0	33.3	25.0		
Output	33.3	58.3	50.0	30.0	65.0	66.7	100.0		
Employment	66.7	80.0	43.8	50.0	55.0	50.0	25.0		
Suppliers's Delivery Times	42.9	50.0	33.3	50.0	55.0	50.0	50.0		
Stocks of Purchases	42.9	50.0	50.0	40.0	50.0	41.7	25.0		
Quantity of Purchases	33.3	50.0	50.0	50.0	55.0	41.7	25.0		
Input prices	100.0	75.0	75.0	80.0	77.8	66.7	100.0		
Housing activity	50.0	50.0	83.3	10.0	60.0	70.0	50.0		
Commercial Activity	78.6	50.0	42.9	30.0	44.4	50.0	0.0		
Civil Engineering Activity	25.0	66.7	62.5	40.0	60.0	41.7	50.0		
Sub-contractor Use	50.0	60.0	50.0	40.0	62.5	58.3	100.0		
Business outlook	62.5	58.3	37.5	40.0	55.6	41.7	0.0		

# Retail PMI, in percent

Indicators	2023.I	2023.II	2023.III	2023.IV	2024.I	2024.II	2024.III			
Retail	56.0	52.9	54.8	53.3	52.5	54.8	50.8			
New orders	54.1	54.3	60.8	51.5	51.0	54.2	56.2			
Actual sales	68.1	72.5	63.9	57.5	55.1	71.5	60.2			
Employment	53.7	41.3	43.7	53.9	55.4	50.2	43.8			
Suppliers' Delivery Times	42.4	32.1	46.5	56.3	39.8	42.3	39.2			
Stocks of Goods For Resale	56.4	53.8	48.7	42.4	63.4	42.6	42.0			
	Small									
New orders	46.5	45.8	48.1	48.0	40.9	51.3	42.5			
Actual sales	50.7	54.3	57.9	53.2	42.5	56.4	44.3			
Employment	40.8	39.6	43.2	46.8	46.9	43.8	49.1			
Suppliers' Delivery Times	46.9	45.7	46.9	52.1	53.9	41.3	47.0			
Stocks of Goods For Resale	44.8	40.7	47.0	37.9	54.5	47.5	43.6			
Avergae Prices Paid	81.9	79.2	76.8	81.9	69.2	73.8	80.2			
Stocks of Goods For Resale	88.4	54.3	74.6	66.9	70.7	78.8	82.4			
Expected Sales	26.3	33.0	36.9	32.7	35.5	30.0	16.7			
		Medium								
New orders	54.5	53.8	61.5	42.3	56.0	69.2	50.0			
Actual sales	69.2	59.1	67.9	42.3	54.0	65.4	66.7			
Employment	65.4	42.3	46.7	57.7	52.1	65.4	44.4			
Suppliers' Delivery Times	50.0	31.8	38.5	38.5	27.1	45.8	50.0			
Stocks of Goods For Resale	62.5	62.5	50.0	62.5	77.1	50.0	72.2			
Avergae Prices Paid	72.7	73.1	90.0	82.1	80.0	70.8	83.3			
Stocks of Goods For Resale	90.9	77.3	86.4	87.5	82.0	76.9	94.4			
Expected Sales	34.6	34.6	33.3	29.2	27.1	23.1	33.3			
				Large						
New orders	62.5	64.3	75.0	60.0	60.0	50.0	75.0			
Actual sales	87.5	100.0	68.8	70.0	70.0	91.7	75.0			
Employment	62.5	42.9	42.9	60.0	66.7	50.0	37.5			
Suppliers' Delivery Times	33.3	16.7	50.0	70.0	30.0	41.7	25.0			
Stocks of Goods For Resale	66.7	64.3	50.0	37.5	66.7	33.3	25.0			
Avergae Prices Paid	62.5	50.0	100.0	90.0	80.0	66.7	87.5			
Stocks of Goods For Resale	<i>75.0</i>	64.3	85.7	50.0	90.0	75.0	100.0			
Expected Sales	50.0	64.3	56.3	50.0	20.0	33.3	50.0			

# Services PMI, in percent

Indicators	2023.I	2023.II	2023.III	2023.IV	2024.1	2024.11	2024.III		
Services	54.8	53.5	53.9	59.8	54.1	58.7	63.3		
New orders	52.2	54.0	52.8	65.1	59.3	61.2	61.3		
Business activity	66.2	59.1	63.9	59.9	57.5	66.3	75.9		
Employment	58.9	51.7	43.8	56.9	47.5	58.6	62.8		
Supplier's Delivery Times	36.5	46.4	53.3	53.5	47.8	42.1	48.0		
	Small								
New orders	46.2	49.6	44.9	45.9	51.0	38.4	42.3		
Business activity	50.0	53.3	50.7	54.0	50.0	40.9	45.8		
Employment	40.1	42.5	42.9	48.0	49.5	43.9	38.9		
Supplier's Delivery Times	51.4	49.2	49.1	46.4	49.4	40.4	53.0		
Input Costs	85.0	87.0	81.5	76.8	77.3	72.5	75.8		
Service Prices	68.5	67.9	64.2	63.5	63.9	64.3	70.7		
Backlog of Tasks or Services	55.1	71.8	44.8	68.0	56.1	60.6	60.0		
Business outlook	59.9	51.7	52.8	46.2	56.3	42.6	50.0		
	Medium								
New orders	45.3	60.3	54.8	57.5	52.3	58.9	51.9		
Business activity	51.4	60.3	53.6	58.3	65.1	69.1	64.8		
Employment	51.4	52.6	44.2	54.8	59.3	54.3	61.1		
Supplier's Delivery Times	59.4	50.0	42.1	48.8	39.5	43.0	38.6		
Input Costs	92.2	85.7	85.7	83.8	82.5	76.2	76.9		
Service Prices	66.7	70.0	70.2	59.8	63.1	58.9	68.5		
Backlog of Tasks or Services	53.7	83.3	48.7	63.2	62.8	59.8	61.9		
Business outlook	65.3	59.7	61.5	65.0	67.5	62.0	57.4		
	Large								
New orders	55.0	52.8	53.3	70.0	62.5	65.0	66.7		
Business activity	72.7	59.5	68.8	61.1	56.3	69.0	83.3		
Employment	63.6	52.6	43.8	58.8	43.8	61.9	66.7		
Supplier's Delivery Times	27.8	45.0	57.1	55.9	50.0	42.1	50.0		
Input Costs	80.0	85.0	78.6	83.3	87.5	77.5	50.0		
Service Prices	72.7	71.4	75.0	75.0	68.8	59.5	33.3		
Backlog of Tasks or Services	44.4	67.6	65.4	69.2	50.0	55.9	33.3		
Business outlook	77.3	55.3	68.8	73.3	68.8	61.9	83.3		